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## THE FUTURE OF MOUNTAIN TOURISM: SUSTAINABILITY AND INNOVATION



The 4th edition of the UNWTO Euro-Asian Mountain Tourism Conference (2-5 March 2019, Berchtesgaden, Germany) highlighted the need for collective efforts in overcoming current challenges that mountain destinations are facing to adapt to new consumer trends and market changes, to address seasonality by diversifying tourism products in an innovative manner while protecting natural and cultural resources.

Organized jointly with the Berchtesgadener Land Region, with the support of the Bavarian Ministry of Economic Affairs, Regional Development and Energy and the German Federal Ministry for Economic Affairs and Energy, the *UNWTO Euro-Asian Mountain Tourism Conference* brought together more than 270 participants from 30 countries.

Opening the event, UNWTO Secretary-General, Zurab Pololikashvili, recalled that mountains entail many

opportunities to promote inclusion, regional development and better lives through tourism. He also stressed that mountain tourism needs to be planned, developed, governed and managed in a sustainable manner.

Thomas Bareiss, Parliamentary State Secretary of the Federal Ministry for Economic Affairs and Energy and Federal Government Commissioner for Tourism stated that "Tourism is a major factor of the economy in the Alpine region. I am glad that the World Tourism Organization, a Specialized Agency of the United Nations, is holding a conference in this beautiful region of Germany for the first time. The fourth Euro-Asian Mountain Tourism Conference in Berchtesgaden will deliver a significant boost to mountain tourism and build a bridge between Europe and Asia. I am convinced that innovation, digitisation and mobility are some of the key issues for tourism

going forward. I therefore welcome this opportunity for people from all around the world to share their ideas – in the interest of progressive tourism in our mountainous regions."

Hubert Aiwanger, Deputy Bavarian Minister-President and State Minister of Economic Affairs, Regional Development and Energy emphasized that "Tourism is an important sector in Bavaria's economy. Last year we welcomed over 39.1 million guests, among them nearly 10 million from abroad. Overall, we recorded almost 100 million accommodations. Hosting this year's UNWTO in Berchtesgaden gives us a chance to show the diversity and quality of Bavaria's tourism. Both UNWTO and Bavaria stand for an environmentally friendly and sustainable tourism strategy. Thus, Bavaria is the right place for this important conference".

The local host of the conference, district Chief Executive of the

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MIPTV 2019

## NORDIC ENTERTAINMENT GROUP'S ANDERS JENSEN AND VIACOM INTERNATIONAL MEDIA NETWORKS'S DAVID LYNN TO KEYNOTE AT MIPTV 2019



From left to right: Anders Jensen & David Lynn

**Anders Jensen**, President and CEO of **Nordic Entertainment Group (NENT Group)**, and **David Lynn**, President and CEO of **Viacom International Media Networks**, will both deliver keynote addresses at [MIPTV2019](http://MIPTV2019), joining an already-rich line-up.

The international market for both TV content development and distribution, MIPTV takes place in Cannes, France from 8-11 April 2019. The MIPTV conference theme this year is "**PUSHING BOUNDARIES**", which will explore how, in the era of peak TV, powerful stories and unique voices are fuelling global creative ambitions and connecting international audiences with an

infinite choice of quality content. **Anders Jensen**, NENT Group President and CEO, will deliver a keynote presentation, followed by a conversation with **Rola Bauer**, Managing Director, **STUDIOCANAL TV**, in a unique exchange of views between two industry thought-leaders. Appointed NENT Group President and CEO in April 2018 after serving as CEO of MTG's Nordic businesses, Jensen will deliver key insights from NENT Group's path to become the Nordic region's leading entertainment provider. Jensen will tell the story of NENT Group's original drama productions that are now going global – and reveal what consumers and customers really

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2019

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## 2019 NATIONAL HARDWARE SHOW®: NEW CATEGORIES, MORE INTERACTIVE EXPERIENCES, AND ENHANCED PROGRAMS

Impulse Aisle, Tiny Living @ NHS, Interactive Smart Home and More Set to Bring Added Excitement

The National Hardware Show® (NHS), where home improvement experts, builders, remodelers and other industry leaders and professionals can experience everything home improvement all in one place, is thrilled to announce several new additions to the 2019 Show that will make it the industry's most talked about event of the year. Taking place May 7-9, 2019 at the Las Vegas Convention Center, the 2019 Show will feature a variety of new sections and categories, additional interactive experiences, enhanced programs, and more.

“Simply stated, there are so many new and exciting things happening at NHS 2019 that buyers and retailers can't afford to miss it,” said Rich Russo, Industry Vice President for the National Hardware Show. “From new categories and sections that address the hottest trends in the industry, to brand new interactive experiences and programs to help attendees better plan their schedule, NHS 2019 will be something the industry continues to talk about well after the Show Floor closes.”

With more than 2,500 exhibitors at NHS, there is no shortage of must-see companies and products to explore. Below is just a sampling of the new sections and categories that await NHS attendees in May!

**Tiny Living @ NHS:** Designed specifically for professionals in

the small living, modular and manufactured housing industries, Tiny Living @ NHS will allow attendees to discover companies that specialize in products and services for this growing segment of the industry. Those companies - which will be situated within the current NHS Show Floor product categories - will focus on tiny living needs and trends. In addition to new brands on the NHS Show Floor, Tiny Living @ NHS will feature two days of conference programming to help further educate industry professionals on this emerging space. The Small Build & Construction Technology Conference will boast a mixture of interactive panels covering topics such as flat-pack and kit homes, 3-D printed housing, hempcrete housing, generative design, developing tiny house communities, the growing modular movement and more.

**Key speakers include Tim Costello, CEO of BDX, Inc.; James Casper, Founder and CEO of Baya Build, Inc.; Jeff Sample, Contech Crew Podcast Co-Host, JBKnowledge; K. Gabrielle Rapport, Founder & Executive Director at Operation Tiny Home; as well as Zack Giffin and John Weisbarth, Co-Hosts of Tiny House Nation on A&E.**

**Impulse Aisle:** This newly designated Show Floor area will shine a spotlight on those products that aim to meet customers' needs as they head to the checkout line. The products showcased in Impulse Aisle will range from novelty items that are both eye-catching and tempting, to items that consumers might have neglected or forgot to grab before completing their purchase.

**Retail Service Solutions:** The Retail Service Solutions area is the perfect place to find products that allow store owners to take their operation to the next level by creating unique and visual merchandising, managing and improving the functionality of their retail stores, and creating a great buying experience for their customers. **Show Steals & Deals:** This year, attendees will be able to access exclusive deals and show specials through the NHS Mobile App, both pre-show and onsite. In the NHS Mobile App, attendees can swipe through a gallery of offers and pick the ones that are of most interest. Once an offer is selected, attendees simply enter an email address to receive their selections with instructions on how to redeem (e.g. visit a booth, go to a website, follow on social media, etc.).

**In addition, NHS will feature**

**experiences and destinations on the Show Floor that will make it easy for attendees to experience the new products being showcased firsthand.**

**Interactive Smart Home:** The brand-new Interactive Smart Home at NHS will give attendees a chance to gain hands-on experience with some of the most-talked about products in the Smart Home category. As they walk through the structured house, attendees will learn more about the featured products through dedicated visuals and demonstrations, creating a realistic and interactive experience in the environment the products were designed for.

**The Backyard Marketplace:** Located in the Tailgate, Backyard & BBQ section of the Show Floor, the Backyard Marketplace will be a must-see destination to relax and reenergize, while celebrating favorite and beloved outdoor living brands. This area will be equipped with shade, a hydration station, food, music, entertainment and featured brands with products that are leaders and trending in the outdoor lifestyle category. Finally, to enhance the planning experience for attendees, NHS is also adding to its ecommendations program for 2019. For buyers and retailers, not only will NHS offer exhibitor recommendations based on the information that those attendees submit during the registration process, but this year, NHS will also provide product recommendations as well! This amplified recommendations program will allow attendees to

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Berchtesgadener Land, Georg Grabner, was very pleased “that that the world of tourism gathers in Bavaria, here in Berchtesgaden. With the Berchtesgaden National Park with Watzmann mountain and lake Königssee and as a UNESCO-Biosphere-Reserve we focus strongly on sustainability, especially in terms of tourism. I wish all visitors of the UNWTO-conference a pleasant stay with interesting impressions in the middle of the magnificent mountain scenery of the Berchtesgadener Land.”

Conducted by the Editor in Chief of National Geographic Germany, Jens Schröder, the conference combined a series of six panel debates and four lectures steered by 16 international speakers from Europe and Asia. Sustainability, digitalization and mobility, the diversification of mountain destinations in segments such as culture, health and sports and the pressing need of investments for sustainable infrastructure and innovation in product and marketing, were the main issues discussed at the conference.

All these themes will be taken forward to the next World Congress on Snow and Mountain Tourism in 2020, bi-annually held in Andorra.

### MIPTV 2019

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want from today's entertainment providers. He will also explain why, in an industry that's changing so fast, coming together through partnerships, co-operation and inclusivity can build something unique. Headquartered in Stockholm (and soon listed on NASDAQ Stockholm following the split from Modern Times Group, MTG), NENT Group reaches an audience of millions with its streaming services, TV channels and radio stations. NENT Group's studio business, which comprises 32 production companies in 17 countries, creates engaging content for media companies worldwide. And as brand defining original content is getting more important in order to capture engagement and interest from consumers, NENT Group's ambition is to





**FOOD AND BEVERAGE ACCOLADE FOR MCEC AT VICTORIAN MEA AWARDS**



**BACA CELEBRATES 70 YEARS WITH A PACKED PROGRAMME OF EVENTS FOR 2019**



Photo caption: Left to right, AVIAA grows its Customer Success Team with Matthew Suedkamp, Don Hitch and Lori Jones.

**AVIAA Grows Its Customer Success Team**



**Knowledge, ideas, plans for your PV projects**



**Pg 1 MIPTV 2019**

premiere at least 20 original productions every year for its Viaplay streaming service. **Rola Bauer** is a pioneer of international production and a pre-eminent global dealmaker. A Golden Globe and two-time Emmy nominated producer, Bauer has produced some of the world's most revered English-language series and created co-productions for such hits "The Last Panthers", Harlan Coben's "Safe", "The Child in Time" starring Benedict Cumberbatch and the highly anticipated Howard Overman's "War of the Worlds" and Roberto Saviano's "ZeroZeroZero". In a second wide-reaching keynote event, **David Lynn**, President and CEO of **Viacom International Media Networks**, will outline Viacom International Studios' vision for an Awesome(ness) Future. Lynn will outline his thoughts on the market opportunities in content supply and the rationale behind Viacom's acquisition of Awesomeness. This will be followed by a conversation with **Rebecca Glashow** and **Shelley Zimmerman**, Co-Heads of **Awesomeness**, and actress **Peyton List** ("Happy Together"). The session will explore the consumer, creative, and commercial impact of operating in a digital-first GenZ world, the ongoing shift from scheduled to on-demand viewing, and the increasing need to make and produce exceptional content for click-swipe audiences on every platform around the world.

Viacom. He has been President and Chief Executive Officer of Viacom International Media Networks (VIMN) since January 2017, giving him management oversight of all of Viacom's media networks and related businesses outside the U.S. Prior to her role as Co-Head of Awesomeness, Zimmerman was the Head of AwesomenessTV Studio, where she oversaw development and production of Awesomeness' original scripted series for the company's digital, TV, and over-the-top subscription VOD services. Her credits include the Emmy-winning series "Zac & Mia" for Hulu, "Foursome" for YouTube Premium, and "Trinkets" for Netflix. Glashow was previously Head of Worldwide Distribution at Awesomeness, where she oversaw distribution for all content including AwesomenessTV series and Awesomeness Films worldwide. Peyton List is best known for her portrayal as Emma in Disney's "Jessie". With an impressive 14 million followers on her Instagram platform, List continues to captivate large audiences and dominate on-screen. She appeared in the CBS series "Happy Together", executive produced by Ben Winston and Harry Styles. These two keynote events join a rich conference programme at MIPTV 2019, where Ilene Chaiken, the creative force behind hit series "The Handmaid's Tale", "Empire" and "The L Word", will feature in a keynote interview.

## FALCON AVIATION TO SHOWCASE AT FIRST SAUDI INTERNATIONAL AIRSHOW

Eyes helicopter/business jet charter opportunities and MRO/FBO customers in Saudi Arabia

Falcon Aviation, a leading business aviation services company in the UAE, is exhibiting at the new Saudi International Airshow (12<sup>th</sup> to 14<sup>th</sup> March) to highlight its helicopter and business jet VIP air charter services, together with its MRO and FBO capabilities.

“We are very pleased to participate and showcase our various capabilities,” said Captain Raman Oberoi, COO of Falcon Aviation. “We are especially looking forward to meeting prospective customers, and building strong partnerships.”

The region is ideal for helicopter activity, Capt Raman suggests, emphasising Falcon Aviation's considerable experience in the sector. Its helicopter touring operation in the UAE has grown substantially. Likewise, Falcon Aviation's helicopter filming activity out of the UAE has experienced growth and in Saudi Arabia (KSA) it is a regular visitor with its fleet of VIP/VVIP charter helicopters and business jets.

### GACA approval for Falcon Aviation MRO

Falcon Aviation is looking forward to building on a strengthened aviation relationship with Saudi Arabia. Early in 2019 it won approval from Saudi Arabia's General Authority of Civil Aviation (GACA) to provide MRO services on Saudi registered business jets. “We have been approached by a number of Saudi business jet operators and have started taking bookings for base maintenance at our MRO facilities in UAE,” said Nicolas Tejera, Director of Maintenance of Falcon Aviation. “We also offer line maintenance support, parking, hangarage for business jets at our Abu Dhabi and Dubai DWC bases,” he elaborated.

Falcon Aviation is looking forward

to formally opening its new MRO for business jets at DWC Al Maktoum International Airport in Dubai South soon, complementing its established MRO and HQ at Al Bateen Executive Airport in Abu Dhabi. The newly built hangar in over 24,000-sqm land, includes workshops, wash bay and landside office space with an additional 13,000 sqm of apron, providing plenty of aircraft parking spaces. The new facility complements Falcon Aviation's VIP FBO at Dubai South and heliport (also run and managed by Falcon under its AOC). At the same time, Falcon Aviation's Al Bateen facility is being expanded to become a leading centre for third party regional turboprop aircraft MRO, supporting Bombardier Q400 aircraft and eventually, other types. Falcon Aviation also offers extensive Helicopter MRO capabilities at the base too.

During the MEBA Show at the end of 2018 Falcon ratified a new partnership agreement with Honeywell Aerospace to become an authorized Channel Partner in the region. (This programme was created by the OEM to help its regional dealerships to market the company's solutions more efficiently.) Falcon offers part programmes and technical support.

### Kuwait Helicopter Oil Contract commences with Leonardo AW169s

Reinforcing it is open to exploring new opportunities in new regions, with new partners, Falcon Aviation has just commenced a new offshore and onshore operation in Kuwait with three new Leonardo AW169 helicopters dedicated to the Kuwait Oil Company (KOC). Falcon built the new 2,000-sqm hangar at the 160,000 sqm heliport located in the oil company's premises last year to support the operation.

Over the last four years Falcon Aviation has successfully introduced 19-seat AW189 helicopters for the Abu Dhabi National Oil Company (ADNOC) and is now the world's lead operator of this helicopter type. Similarly, in 2016, to meet the OGP standards for TOTAL oil and gas operations in UAE, it introduced an eight-seat AW169 and is now world leader on the type.

Falcon Aviation's Managing Director leads the strong Falcon Aviation contingent attending the Saudi International Airshow, which includes senior management from Falcon's Engineering, FBO and Sales



Caption: Falcon Aviation Services AW169

## Helsinki Airport awarded having the best customer experience in Europe

Airports Council International (ACI) World has revealed the winners of its world-renowned Airport Service Quality Awards which recognizes airports around the world that deliver the best customer experience in the opinion of their passengers. Helsinki Airport has been awarded in category Best Airport by Size and Region (15–25 million passengers in Europe).

- Serving passengers and developing the customer experience based on their needs and expectations is at the heart of our strategy at Finavia and Helsinki Airport. Our aim is to deliver smoothly running processes, high quality services, comfortable and functional terminals, and friendly customer

service. We work to improve all of these every day at Helsinki Airport. We are very happy to receive the award of the Best Airport by Size and Region (15–25 million passengers in Europe). This achievement is a great acknowledgement of the hard work we have been doing to make sure our customers will have a smooth journey. I want to say a warm thank you to our employees and partners for making this possible, says Finavia's CEO **Kimmo Mäki**.

Finavia wants to ensure smooth travel and high-quality customer experience also in the future. Helsinki Airport is going through a EUR 1 billion development programme, during which Finavia will do the utmost to develop the

airport from a customer experience point of view. In February, the newest expansion area, Aukio, was opened offering a showcase of Finland and Finnishness for travellers.

- The Airport Service Quality Awards celebrate the achievements of airports in delivering the best customer experience and they represent the highest possible accolade for airport operators around the world, said ACI World Director General **Angela Gittens**.

ASQ Awards is based on a passenger survey delivered to almost 650,000 passengers at 376 airports across 90 countries worldwide. Passengers evaluated for example check-in, security, Food & Beverage, airport facilities and accessibility.

Finavia provides and develops airport services with a focus on safety, customer-orientation and cost efficiency in Finland.

## Flying Colours Corp. launching series of recruitment events

Flying Colours Corp. is launching a series of recruitment events to attract new and existing talent to the expanding North American maintenance, repair, overhaul and completions company. Friday 22 March and Saturday 23 March will see the inaugural event take place at its Peterborough, Ontario, headquarters.

A combination of existing and new roles will be highlighted during the two-day showcase. The business is hoping to fill in excess of 50 openings in its paint, avionics, maintenance, interiors, cabin installation and upholstery departments by the mid-summer, and is using the recruitment event as a platform to showcase the types of roles on offer, the dynamic work environment and the career opportunities the business presents. Many of the new roles are being created to support the addition of a new paint and maintenance hangar, which when finished will add a further 100,000 squared feet to the Peterborough facility. Existing employees will be on hand to explain their roles, management will respond to specific company questions and the HR team will be accepting resumes and organizing interviews. Flying Colours specializes in the custom completion and maintenance of mid to large size business jets.

Every project is unique and requires the talents and skilled labour of a variety of technicians and artisans to perform detailed, hand-crafted work. “We're looking for additional people to join our work family as we continue to expand. We're interested in everyone from recent

grads who want the opportunity to work towards their license to seasoned professionals, skilled craftspeople and aircraft technicians,” says Sean Gillespie, Executive VP Flying Colours Corp. “Many people in other industries might not realize that their skills are transferable, which is why we're holding this event. People working in electrical, carpentry, sheet metal and upholstery trades who want to use their talents in an atmosphere where they are valued should definitely attend.”

Participants will be able view a business aircraft and learn about how working at Flying Colours provides the opportunity to earn a good wage, excellent benefits and enjoy career progression while performing interesting and varied work. Flying Colours has operations in the U.S. and Asia as well, and employees interested in international opportunities may have the opportunity to transfer. Further recruitment events are planned for the U.S. facility too. The event will be held Friday 22 March from 5 pm to 8 pm and Saturday 23 March from 10 am to 4 pm. Human resource and technical professionals will be on hand to meet prospects and discuss opportunities. To preschedule an interview, resumes can be sent in advance to



## Bestfly becomes first business aviation company in Angola to achieve IS-BAO Stage 2



Photo Caption: Nuno Pereira, CEO of Bestfly

Bestfly, the Angola-based aviation services company, has achieved IS-BAO, International Standard for Business Aviation Operators, Stage 2. This is the first time an Angolan business aviation company has been awarded the status, which is designed to help flight departments and operators achieve a high level of safety and professionalism. It also makes Bestfly one of the very few companies in Africa to achieve the standard.

The IS-BAO Stage 2 audit assessed the maturity of Bestfly's Safety Management System (SMS), and the subsequent certification confirms Bestfly is successfully implementing the highest levels of operational safety, and mitigating risk by adhering to its robust SMS. It also acknowledges that Bestfly is delivering a level of service that meets the sector's exacting international standards. IS-BAO Stage 1, awarded to Bestfly in May 2017, confirmed the business had closely reviewed its operations to establish, and follow an SMS to meet the necessary standards required for IS-BAO certification. The accreditation, which is managed by the International Business Aviation Council, IBAC,

is only awarded to an operator following an independent audit that examines all areas of business operations. Holding IS-BAO status is commonly thought of as achieving the pinnacle of industry standards for business aviation operators and gives confidence to customers that specific levels of day to day operational procedures are being followed and met. As with Stage 1 the audit required Bestfly to invest significant amounts of time, money and personal effort from the local team to achieve the goal. "The certification demonstrates our continued commitment to safety and professionalism and is a credit to all our employees. It also gives our international clients and partners confidence in our operating capabilities. We want customers to automatically associate Bestfly with best-in-class operations and to choose us when travelling in Angola. The Stage 2 accreditation gives them the assurance that we operate to the same high standards as other leading international business

aviation organizations," said Nuno Pereira, CEO, Bestfly. "As Angola, and Africa, continues to develop its business aviation sector we hope that more African companies will be inspired to achieve the IS-BAO accreditation," added Pereira. Switzerland-based GCS Safety Solutions conducted a thorough audit which took approximately two months to complete, with minimal recommendations made. The company has also been certified by the Angolan CAA, and the Aruban Department of Civil Aviation and holds AOCs from each. As well as being audited and approved by leading oil and gas companies Bestfly holds Third Country Operators approval from EASA all of which supports its work operating and assisting foreign-registered aircraft. The awarding of Stage 2 supports Bestfly's continued operations of these aircraft and positions the company as a leading African company committed to adopting international standards for aircraft flying in and out of Angola.

## Geneva Airpark has received the IS-BAH certification

Geneva Airpark has just obtained the IS-BAH label which guarantees quality service and safe ground handling operations for business aviation. The IS-BAH standards, which were developed by IBAC\* and NATA\*, are based on compliance with good practices and as such enjoy international recognition. Geneva Airpark now figures among the 150 FBOs in the world to have received this certification since its creation in 2014. With 9 certified companies, Switzerland and the United Kingdom hold 3rd position in the IS-BAH ranking.

By meeting the IS-BAH standard compliance criteria and proving the high degree of maturity of its Security Management System (SMS), Geneva Airpark has demonstrated its high requirement with regards to the quality of its services. "In our philosophy, the level of security does not depend on the size of a company and its implementation allows for no compromise in terms of our clients' and our partners' expectations, emphasized Sophie Mabire, General Manager of



Geneva Airpark. *The safety culture within Geneva Airpark, which is present in jobs and responsibilities at all levels, guarantees rigor and professionalism.* "

Founded in 2009, Geneva Airpark offers a premium parking service for all types of business aircraft at the Geneva international airport. Its 10,000 sq meters covered hangar occupies a privileged location, which is close to the business aviation terminal C3, its agents and maintenance centers. Planes can land and take off quickly and autonomously thanks to its tarmac and its private departure/arrival positions. Geneva Airpark is mainly a full range of 5\* services thanks to high-quality custom services .



### Airpart Supply Ltd appointed as an Authorised Factory Distributor for Meggitt Wheels and Brakes

Airpart Supply Ltd, the expanding UK aircraft parts distributors supporting commercial airliner, business and general aviation aircraft, is pleased to announce a new contract with Meggitt Aircraft Braking System effective January 2019 as authorised distributor for wheels and brakes in the territories of Europe, Middle East and Africa. A large inventory of Meggitt wheels, brakes and parts will be available for same day shipping

from Airpart's warehouse and corporate HQ at High Wycombe, Bucks, close to London's Heathrow Airport. "We are very pleased to be appointed distributor by Meggitt Aircraft Braking Systems, a world-renowned industry innovator and manufacturer" commented Airpart Supply Chairman David McHugh. "It is a great start to the year to be adding Meggitt Aircraft Braking Systems to the portfolio of original equipment product lines we proudly represent."

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## DATA IS THE DIFFERENTIATOR



### Intersolar Middle East Conference Dubai, March 5-6, 2019



Caption: Launching at HAI - The Aero Asset team (Left to right) William Sturm, Valerie Pereira and Emmanuel Dupuy.

## AERO ASSET HELICOPTER BROKERAGE DEBUTS AT HAI



### Daher follows TBM customers tentative to break the New York-Paris speed record for light turboprop aircraft

: Daher is following the attempt of two TBM pilot-owners using a TBM 930 very fast turboprop aircraft to break a world speed record between New York and Paris, which has been held since 1985 by the famous test pilot, Chuck Yeager.

The record attempt began yesterday, March 8, at Westchester County Airport (KHPN) north of New York City, with a takeoff at midnight local time. They are expected to land at Paris' historic Le Bourget Airport (LFPB) this afternoon. Paris - where Charles Lindbergh landed after his pioneering North Atlantic crossing.

They will be hosted at Le Bourget Airport, by Luxaviation, which is a business aviation services company and his partner SkyValet will provide handling support for the speed record aircraft.

"We are ready to host the arrival of this milestone flight and are proud to be a part of an exciting aviation adventure," commented Barbara Prieto, Sales Executive Manager of Luxaviation France. Pilots Dierk Reuter and Phil Bozek have worked extensively over the past year with officials on both sides of the Atlantic to challenge the record in the C1e category (turboprop aircraft with a maximum takeoff weight under 13,200 lbs./6,000 kg.) as established by the Fédération Aéronautique Internationale (FAI) - the world governing body for air sports. They also expect to break the New York - Paris speed record in a TBM 700 established on June 27th, 1994, 25 years ago by Jacques Lemaigre du Breuil with an average speed of 287 kts. Reuter, 58, is a Chicago-based global finance expert and currently flies his TBM 930 after owning a TBM 850 version for nearly 10 years. He has amassed 4,500 flight hours, half of which have been logged while operating his two TBM aircraft throughout the world - including an exciting trip to Antarctica in December. "Phil and I are excited to fly a TBM 930 across the Atlantic non-stop for the first time ever," Reuter said. "We're confident in the TBM's capabilities to

challenge the speed record - and succeed."

The 31-year-old Bozek is a Michigan-based serial entrepreneur and real estate investor who has the distinction of being the youngest owner of a Daher TBM very fast turboprop aircraft. Bozek has flown nearly 3,400 hours (including 800 in his TBM 900) and is a passionate aviator that frequently flies aerobatics and formation demonstrations using his own collection of piston-engine and turbine-powered warbirds. Bozek stated: "The advances in aviation efficiency and technology over the past 35 years are astounding, especially considering that the TBM didn't even exist when the New York-Paris speed record was last set. Using the TBM - with less fuel and one less engine than the previous record-holding aircraft - we are traveling the same distance significantly faster. I'm completely confident in the TBM and its Pratt & Whitney Canada PT6 engine...even when we are thousands of miles from shore." Nicolas Chabbert, Senior Vice President of Daher's Airplane Business, acknowledged the extraordinary aspect of the upcoming speed record attempt, thanking Dierk Reuter and Phil Bozek for their commitment to the TBM as passionate owner-pilots. "Dierk and Phil can count on the Daher team's full support as they demonstrate the real capabilities of our very fast turboprop aircraft. We look forward to greeting the new record-holders after they retrace the steps of other pilots who have made aviation history." To fly the 3,139-naut. mi. route non-stop from New York to Paris, Reuter's TBM 930 has been fitted with the additional fuel tank, which will carry 300 U.S. gallons of jet fuel - bringing the aircraft's total usable fuel quantity to 600 U.S. gallons, ensuring more than 10 hours of flight time. A permit for the record attempt has been delivered by the U.S. Federal Aviation Administration, allowing the aircraft to take off at an increased weight of 9,500 lbs. compared to the TBM 930's certified maximum takeoff weight of 7,398 lbs.

## Oriens Aviation expands into Pilatus PC-24 sales and support



Oriens Aviation announced today (20<sup>th</sup> February) it has signed an agreement with Pilatus Aircraft Ltd to extend its exclusive UK and Ireland Authorised Pilatus Centre at London Biggin Hill Airport to the PC-24 Super Versatile Jet, effective immediately. In readiness, it is ramping up tooling and sending engineers to Stans, Switzerland for training to add the twin-engine jet to its Part 145 MRO approvals. It expects to achieve this by the end of the third quarter.

"We are delighted to be widening our partnership with Pilatus with the new PC-24 and looking forward to creating a sales centre showcase at our Biggin Hill home," said Oriens Aviation CEO Edwin Brenninkmeyer. He added: "The aircraft is a real game-changer in the light jet market, blending the short field performance of a turboprop, the speed of a light jet and a generous cabin, akin to that offered by mid-sized jets. The large cargo door, 10 passenger seats and unique unpaved field performance capable of landing and taking off from both paved and unpaved runways of 893m and above makes this jet unlike any other."

"We are very pleased to extend our relationship with Oriens Aviation to the PC-24. Edwin and his team have proved to be a terrific partner supporting the PC-12 since the outset and naturally we endorse their credentials as a valued Pilatus family ambassador," commented Ignaz Gretener, Vice President General

Aviation of Pilatus.

### Oriens marks first year as Authorised Pilatus Service Centre

Oriens' announcement today comes on the first anniversary of the business opening its Authorised Pilatus Service Centre and a successful four years as the OEM's representative, facilitating the introduction of 10 Pilatus PC-12s into service in its region.

Oriens' mission is to deliver a high quality, responsive, end to end service to all Pilatus Customers – from sales, AOC and aircraft management advisory, MRO and most recently, pilot training.

Its MRO activity was recently bolstered with the addition of Stuart Locke, from TAG Farnborough Maintenance Services as General Manager, at the beginning of this year. He plans to triple the number of productive manhours, 90% of which is devoted to the Pilatus PC-12, versus 2018, through the introduction of new processes and work methods, responding to the peaks in MRO activity. Oriens is also upping its technician and engineering resources.

Oriens Maintenance is now able to offer swift responsive AOG support at airports and small airfields around the UK & Ireland with the introduction of a fully equipped vehicle as a mobile support centre & workshop. It is big enough to carry an electrical /air generation system, large components, jacks, even a Pratt & Whitney Canada PT6 aircraft engine.

Late last year Oriens agreed an alliance with Oysterair and secured UK CAA approval to commence pilot training courses at its Biggin base. To date, one PC-12 Legacy renewal course has been completed and two active PC-12NG courses are currently ongoing. "The emphasis is to combine traditional teaching methods with modern multi-media platforms in a course that covers EASA and FAA approvals and class ratings. All PC-12 instructors working with Oriens actively fly the PC-12 as line pilots," said Jonathan Shooter, Managing Director of Oysterair, adding he is delighted to bring this offering to London Biggin Hill in collaboration with Oriens. Through close collaboration with fractional PC-12 operator Jetfly and Bournemouth Aviation Services, Oriens Aviation is now supporting over 20 Pilatus PC-12 aircraft with a number of private UK customers moving over from Bournemouth. From 1<sup>st</sup> January 2019 the Bournemouth facility is dedicated solely to supporting Jetfly aircraft.

### Enhanced customer support

Ahead of the PC-24 support Oriens is also enhancing its customer service capabilities. Susan Duke, the former MD of Motorcycle UK Ltd joins as Business Support Manager, while Charlotte Wroe, who has served as Executive Assistant since joining Oriens in 2017, is now Customer Relationship Manager. Prior to joining Oriens she worked as International Marketing Executive in Ireland

## CANADA

### Ottawa's UK roadshow cements long term partnerships



Ottawa Tourism completed a week-long roadshow yesterday as part of its ongoing outreach and relationship building with key association clients across the UK and Europe. The trip, which included face to face time with both current and potential clients is part of Ottawa's ongoing business development strategy to win long term business for Canada's capital city. Joining the Ottawa Tourism team were representatives of the Shaw Centre – Ottawa's main convention centre.

The roadshow also marked the start of a new partnership between Ottawa Tourism and specialist PR to the business events industry, Soaring Worldwide.

"The Ottawa Tourism team doesn't sell the destination, instead we build relationships, educate and inform," comments Ottawa's Vice President, Meetings and Major Event, Lesley Mackay. "The result is a long-term business strategy that has seen the city go from strength to strength over the last few years and significantly raise its profile amongst global association buyers. This sustained and focused approach has proved incredibly successful when backed up by other in-market activity such as attendance at trade shows, fairs and our incredibly successful client event at Gleneagles in 2018 that has already netted several enquires and more than a 600% return on investment."

Mackay continues: "The partnership with Soaring Worldwide is a natural extension of our personal approach to the market. As a specialist PR focused on venues and destinations in the association sector they know the buyers and what appeals to them in terms of communication and messaging. Their work during the Gleneagles event last year was an ideal introduction and the whole team is looking forward to reaping the benefits of their support moving forward."

Nina Kressler, President and CEO

of the Shaw Centre concludes: "This trip was the perfect opportunity to spend face to face time with some of our most important contacts here in the UK and Europe. It was an opportunity to do more than just make new friends as we also spent time talking to several clients already planning events in Ottawa."

### Ontario Stands up for Families and Businesses by Opposing Job-Killing Federal Carbon Tax on Colleges and Universities

#### Costs to Students Increasing with Federal Tax Coming into Effect April 1

Ontario's government is working for the people by fighting increased costs to public institutions caused by the imposition of a job-killing federal carbon tax. The financial burden to universities and colleges risks impacting the services that the people of Ontario have come to rely upon.

The federal government's carbon tax will impact Ontario's colleges and universities by increasing their upfront annual heating costs by approximately \$9.8 million in 2019, soaring to \$24.7 million in 2022.

"We know that the federal carbon tax will increase the cost to heat your home, fuel your car and feed your family," said Minister Phillips. "What we don't know is the cost that the carbon tax will have on the institutions that provide essential services to the people of Ontario including hospitals, seniors' centres and colleges."

Merrilee Fullerton, Minister of Training, Colleges and Universities, and Rod Phillips, Minister of the Environment, Conservation and Parks, were at Algonquin College in Ottawa today to talk about how the federal government's carbon tax will impact local colleges and universities by increasing heating costs.

Upfront costs for Algonquin College are expected to increase by approximately \$151,000 in 2019-20, rising to over \$380,000 in 2022-23, based on 2016 fuel consumption levels. This amount of money could be better used to train the next generation of students in 3D video game animation techniques, support nursing students to gain classroom laboratory and clinical learning experience or prepare students for employment in the skilled trades.

"Ontario's postsecondary



## CANADA

"Ontario's postsecondary institutions will face increased costs resulting from the federal carbon fuel tax," said Minister Fullerton. "This tax could result in our institutions redirecting public funding and tuition money towards a federal tax rather than where it is intended to go - on learning and student-focused initiatives."

The Made-in-Ontario Environment Plan considers our province's specific priorities, challenges and opportunities, and commits to reducing our emissions to 30 per cent below 2005 levels by 2030, a target that aligns with the Federal Government's Paris commitments, without imposing a carbon tax on students, patients, families and seniors. Through the efforts of individuals and industry, Ontario is already most of the way to this target, with the province's emissions down 22 per cent since 2005.

Ontario's emission performance standards proposal would allow colleges and universities to opt-in, saving them from the costs of the federal carbon tax

### **Ontario Continues to Support Students with Autism**

**Building on existing supports and strengthening professional development**

The Ontario government is working for the people by setting students up for success as they transition into school. We're increasing supports for educators and building on existing programs, so school boards will be prepared to help ensure students with Autism Spectrum Disorder (ASD) feel safe and supported in their classrooms.

Through **Enhancing Education Support: A Plan for Students with Autism**, the government will:

**Promote professional learning** by fully subsidizing an ASD-specific Additional Qualification course for

teachers;

**Double funding to the Geneva Centre for Autism** to provide online training opportunities for educators;

**Fund behavior expertise and student supports** by continuing special education funding, including components responsive to enrollment of students with high needs;

**Expand after-school skills development programs for students on the Autism spectrum** by providing funding to all 72 school boards;

**Support students transitioning into school through the Connections for Students model** with autism service providers, educators and families; and

**Fund school boards for each new student with Autism Spectrum Disorder (ASD) entering the school system** in the remaining months of the 2018-19 school year with an average of \$12,300 to make sure there are proper supports available during the transition from therapy to school.

"Student success is our number one priority. We're putting people first by ensuring both students and educators receive the support they need to succeed," said Lisa Thompson, Minister of Education. "The existing supports in place to assist students with autism are tremendous. What we're doing today is building on those supports and making sure we fill any gaps when it comes to promoting professional development."

## VALENTIN COMPLETES HISTORIC TRIPLE WITH LONDON 2012 OLYMPIC GOLD MEDAL



## IWF EXECUTIVE BOARD MEETS IN LAS VEGAS



**ASBAA's Efforts Leads to Enhanced Commitment to Develop Business and General Aviation in the Greater Bay Area by the Chinese Central Government**



## Plenty at stake in final round of Americas Rugby Championship

