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EXIM Releases Revised Strategic Plan for FY 2018-2022

Reforms Allow EXIM to Keep America Strong by Empowering U.S. Businesses and Workers to Compete and Win Globally

Washington, D.C. – The Export-Import Bank of the United States (EXIM) today released its revised Strategic Plan for fiscal years (FY) 2018 – 2022. This plan outlines the agency’s key goals and serves as a roadmap to fulfill its congressional mandate of supporting U.S. jobs by facilitating the export of “Made in the USA” goods and services. The previous Strategic Plan for FY 2018 – 2022 cited a key goal of returning EXIM to full capacity. In May 2019, the U.S.

Senate confirmed three members of the board of directors, returning the board to a quorum and allowing the export credit agency to resume full financing capacity. The revised Strategic Plan highlights priorities for EXIM to ensure the agency will continue to support U.S. jobs and promote economic expansion. Key strategies outlined will level the playing field for U.S. exporters, promote small businesses, minimize risk to taxpayers, and protect national security

interests. The plan also notes key reforms underway at the agency, including ensuring transparency and attracting and retaining the best talent. “It is an honor to work with President Trump and our administration colleagues to further our nation’s economic and national security,” said EXIM President and Chairman Kimberly A. Reed. “This revised Strategic Plan not only focuses on supporting U.S. jobs – including in small businesses more pg 2

MBDA ready to meet the challenge of Europe's missile defence

MBDA has signed an agreement to purchase GDI Simulation from Airbus with closing subject to regulatory closing conditions. Terms of the deal are not being disclosed. GDI Simulation is one of the leading French players in simulation for the French Armed Forces. GDI Simulation, based in the Ile de France, is a SME with over 70 employees and in 2018 generated sales of €15 million. It develops, assembles, integrates and maintains simulation systems for ground vehicles and for MBDA battlefield missiles, for the French and foreign armed forces. Over the course of

several years, it has built a well-developed and recognised competence in eye-safe laser based systems and it provides crucial services and support to the land based training centres of the French Army. GDI Simulation will continue to operate independently under the ownership of MBDA as a prime contractor to the DGA for simulation systems equipment and as a supplier to MBDA. MBDA is the only European group capable of designing and producing missiles and missile systems that correspond to the full range of current and future operational needs of the three armed

forces (land, sea and air).

With a significant presence in five European countries and within the USA, in 2018 MBDA achieved revenue of 3.2 billion euros with an order book of 17.4 billion euros. With more than 90 armed forces customers in the world, MBDA is a world leader in missiles and missile systems. In total, the group offers a range of 45 missile systems and countermeasures products already in operational service and more than 15 others currently in development.

MBDA is jointly owned by Airbus (37.5%), BAE Systems (37.5%), and Leonardo (25%).

Airbus inspired by nature to boost aircraft environmental performance

– Airbus has unveiled fello’fly, its latest demonstrator project inspired by biomimicry*, that is set to boost the environmental performance of commercial aircraft and make a significant impact on emissions reduction for the aviation industry.

Airbus’ fello’fly project aims to demonstrate the technical, operational and commercial viability of two aircraft flying together for long-haul flights.

Through fello’fly, a follower aircraft will retrieve the energy lost by the wake of a leader

aircraft, by flying in the smooth updraft of air it creates. This provides lift to the follower aircraft allowing it to decrease engine thrust and therefore reduce fuel consumption in the range of 5-10% per trip.

The technical solution that Airbus is working on involves pilot assistance functions necessary to ensure the aircraft they are flying remains safely positioned in the updraft of air of the aircraft they are following, maintaining the same distance, at a steady altitude.

In terms of the operational solution, Airbus is working, in collaboration with airlines and Air Traffic Control (ATC) providers, to identify the operational needs and suitable solutions for planning and executing fello’fly operations. This highlights the importance Airbus places on driving industry-wide activities to achieve emissions reductions targets defined by the International Civil Aviation Organisation (ICAO) and the Committee on Aviation Environmental Protection (CAEP). more pg 4

ETIHAD ENGINEERING UNVEILS 3D PRINTING LAB AND RECEIVES THE REGION'S FIRST APPROVAL TO 3D PRINT AIRCRAFT PARTS USING EOS POWDER-BED FUSION TECHNOLOGY



- Etihad Engineering, the industry-leading Maintenance, Repair and Overhaul (MRO) division of Etihad Aviation Group, has collaborated with EOS and BigRep, both leading 3D printing technology providers, to open the region’s first additive manufacturing facility with Design and Production Approval from the European Aviation Safety Agency (EASA).

The laboratory, located at the Etihad Engineering facility adjacent to Abu Dhabi International Airport, features two approved industrial 3D printers. The laboratory’s primary machine is the powder-bed fusion technology system EOS P 396, for demanding high performance and high-quality aircraft applications. In contrast to traditional manufacturing processes, it enables faster production and reduced weight of cabin parts.

As an MRO solutions provider committed to continuously enhancing the service value it offers to the market and its customers, this month, Etihad Engineering, together with its partner EOS, received one of the first Airline MRO approvals from EASA for 3D printing using powder-bed fusion technology which will be used to design, produce and certify additively manufactured parts for the

aircraft cabin of the future.

Bernhard Randerath, VP Design, Engineering and Innovation, Etihad Engineering, commented: “The launch of the new facility is in line with Etihad Engineering’s position as a leading global player in aircraft engineering as well as a pioneer in innovation and technology. We are extremely proud to collaborate with EOS and BigRep to expand our capability and support the UAE’s strategy to increase production technology and cement its position as a global aerospace hub.” Markus Glasser, Senior Vice President, Export Region, EOS, said: “Being committed to high-quality solutions and constant technology innovation, Etihad Engineering and EOS share the same mindset. Together, we want to bring the design and production of aircraft interior parts to the next level.” Glasser continues: “Producing cabin interior parts additively will offer a substantial value-add in terms of optimised repair, lightweight design, shorter lead times and customisation, addressing some of the key challenges of the aerospace industry.” The newest system installed by EOS produces serial parts from polymer materials such as PA 2241 FR, and enables the manufacture of cabin parts for an aircraft’s heavy maintenance C-Check. Cabin defects can also be rectified within a short more pg 3

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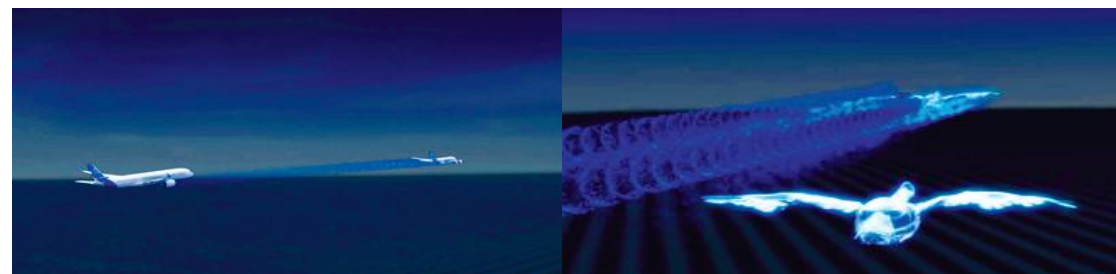
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Airbus is due to commence flight tests with two of its

A350 aircraft in 2020. Given the high potential for a positive environmental impact for the industry, Airbus is targeting an ambitious timeline for a controlled Entry-Into-Service (EIS), which is expected before the middle of the next decade.

This new demonstrator project for optimized aircraft operation, strengthens Airbus' position in a field where it is already heavily investing and focusing its research efforts on developing, innovating and leveraging emerging technologies, directly contributing to the sustainable offset of emissions reducing the environmental footprint of the aviation industry as a whole.

*Biomimicry: the design and production of materials, structures and systems inspired by nature



ETIHAD AIRWAYS BECOMES THE FIRST FOREIGN AIRLINE TO OPERATE ITS FLIGHTS TO JEDDAH'S NEW TERMINAL

– Etihad Airways, the national airline of the UAE, has received a special reception - welcomed by a traditional water cannon salute – at Jeddah's new Terminal 1. The inaugural flight was operated on Etihad's Dreamliner with the distinctive Kingdom of Saudi Arabia livery.

The reception was followed by a ribbon cutting ceremony and was attended by H.E. Nasir Al Ketbi General Consular of UAE, Essam Fouad, Director General of King Abdulaziz Airport, Captain Fahd Cynndy, CEO of Saudi Ground Services, Yousef Attiah, Director General of Terminal 1, and management from Etihad Airways.



(In the middle): H.E. Nasir Al Ketbi, General Consular of UAE to Jeddah with the management team of Jeddah Airport and Etihad Airways during a cake cutting ceremony celebrating Etihad's first flight to Jeddah's new terminal.

Robin Kamark, Chief Commercial Officer, Etihad Aviation Group, said: "The introduction of the new

terminal in Jeddah and the warm welcome we've received is a demonstration of our commitment to the Saudi market and it's a reflection

towards the deep relationship between the UAE and the Kingdom of Saudi Arabia"

"As Etihad Airways and Saudi Arabian Airlines continue to strengthen their partnership, the new terminal will also provide convenient travel options to our customers, boosting the codeshare connectivity on joint services." Etihad Airways flights to Jeddah have relocated from the old terminal of King Abdulaziz International Airport (KAIA) to the new terminal (Terminal 1) with effect from Monday, 18th of November.

The Abu Dhabi based airline has been serving Saudi Arabia since December 2004 and is currently celebrating its 15 years of flying to the Kingdom. Today, Etihad operates 84 weekly passenger frequencies from Abu Dhabi to Riyadh, Jeddah, Madinah, and Dammam using A320, A330, B777, and B787.

Etihad had recently expanded its codeshare with Saudia, placing its codeshare on flights to Peshawar, Multan, Port Sudan and Vienna. While Saudia also places its 'SV' code on Etihad flights between Abu Dhabi and Ahmedabad, Belgrade, Brisbane, Chengdu, Chicago, Dusseldorf, Lagos, Melbourne, Moscow-Domodovo, Rabat, Seychelles and Sydney. Saudia will progressively add its code to Etihad flights between Abu Dhabi and 11 other destinations in nine countries including Amsterdam, Baku, Brussels, Dublin, Hong Kong, Kathmandu, Bangkok, Phuket, Nagoya, Tokyo and Seoul. All Subject to regulatory approvals.



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across America – but also ensures our agency is protecting U.S. taxpayers through good governance, increased transparency, and other reforms."

Chairman Reed continued, "Now that EXIM's doors are fully open again, it is important that we update our goals, strategies, and outcomes to better allow us to achieve our congressionally-mandated mission of supporting U.S. jobs by facilitating exports."

EXIM's revised Strategic Plan includes five goals to further its mission to "support American jobs by facilitating U.S. exports."

They are: Support U.S. job creation by increasing outreach and medium- and long-term support for U.S. exporters; Increase small and medium-size enterprise engagement with EXIM to support the growth of U.S. jobs;

Level the playing field for U.S. exporters to protect U.S. competitiveness and enhance U.S. national security; Protect U.S. taxpayers through good governance and enhanced customer service; and Recruit and retain top talent.

Under Chairman Reed's leadership, the revised Strategic Plan document also includes EXIM's newly-developed "Shared Values" – Integrity, Stewardship, Accountability, Inclusivity, and Leadership.

Chairman Reed added, "It is important to simultaneously share our values that underpin the culture at EXIM with our Strategic Plan, as this provides the foundation for our ability to succeed as an organization."

EXIM provides a portfolio of small business solutions for U.S. businesses, including export credit insurance to minimize financial risk and improve cash flow, working capital guarantees to provide credit lines for producing goods and services, and term financing to support international buyers in purchasing American capital goods and services.

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ETIHAD BECOMES THE FIRST AIRLINE TO RAISE FUNDS TIED TO UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

Partnership with First Abu Dhabi Bank and Abu Dhabi Global Market highlights UAE capital's expertise as a hub for sustainable financing: Etihad Airways, the national carrier of the United Arab Emirates, has become the first airline to secure funding for a project based on its compatibility with the Sustainable Development Goals of the United Nations. Through a partnership with First Abu Dhabi Bank and Abu Dhabi Global Market, the airline will borrow 100 million Euros (AED 404.2 million) to support expansion of the Etihad Eco-Residence, a sustainable apartment complex for the airline's cabin crew. Adam Boukadida, Senior Vice President Treasury, Tax & Finance, Etihad Aviation Group, said the process to secure the loan hinged on a detailed international verification of the airline's sustainability credentials. "We are proud to be the first airline globally, and one of the first companies in the UAE, to obtain commercial funding based on our commitment to the Sustainable Development Goals of the United Nations," Mr Boukadida said. "This assessment will enable us to fund long-term leases of the new Eco-Residence complex, located in Abu Dhabi's Masdar City innovation precinct, and will serve as the foundation for Etihad to fund future sustainable initiatives." "It will also highlight the growing specialisation of Abu Dhabi as a centre of excellence for financing sustainable projects, at a time of increasing global demand for ethics-based



development."

To support this financing, Etihad established a Sustainable Development Financing Framework, which specifies a range of projects for which funding can be provided.

Financing of these projects must be linked to one or more of the Sustainable Development Goals. Etihad has identified seven priority categories – Green Buildings, Investment in Women, Biofuels, Reduction of Carbon Footprint, Waste Management and Recycling, Humanitarian Efforts, and Wildlife Protection. The Etihad Eco-Residence, a LEED Platinum rated building, met the requirements for two of the UN's 17 Sustainable Development Goals – Goal 7, Affordable and Clean Energy, and Goal 9, Industry, Innovation and Infrastructure.

In addition, Etihad Aviation Group engaged Sustainalytics, a global leader in ESG research, ratings and analytics, to review the Etihad Sustainable Development Financing Framework, and confirm alignment with the Sustainability Bond Principles of the

International Capital Markets Association. Sustainalytics issued a Second Party Opinion verifying Etihad's sustainability credentials, a key condition to raising capital.

"Our decision to seek an independent review of our credentials demonstrates our commitment not only to sustainable development, but also to ensuring that we exercise global best practice," said Mr Boukadida.

"The funding we have secured for this major project through our partnership with First Abu Dhabi Bank and Abu Dhabi Global Market is not only the first in global aviation, but also one of the first in the Middle East region," he said. "It highlights our commitment to innovation, and Abu Dhabi's capability to deliver it."

Andy Cairns, Head of Global Corporate Finance at First Abu Dhabi Bank, said, "We are honoured to have led this inaugural SDG loan for Etihad Airways which evidences the company's commitment not only to its sustainability goals but also to innovative financing techniques. FAB

congratulates Etihad on this achievement and on its leadership of the UAE's Green Agenda."

Richard Teng, CEO of the Financial Services Regulatory Authority at ADGM, commented, "ADGM welcomes this initiative, and congratulates Etihad and FAB, both signatories to the Abu Dhabi Sustainable Finance Declaration, which was initiated during ADGM's Abu Dhabi Sustainable Finance Forum (ADSFF) in January 2019. It is a positive demonstration of signatories working together to support positive economic, social and environmental impacts through sustainable finance.

"As we recently announced, ADGM is working closely with other UAE Authorities on developing the Sustainable Finance Guidelines, to further advance the UAE's economic diversification agenda and encourage new investment opportunities that enhance the quality and depth of sustainable investments in the country. ADGM remains committed to developing a vibrant and thriving sustainable finance hub and ecosystem that supports capital formation, raising and deployment as well as the creation and issuance of innovative products to achieve positive economic, social and environmental objectives."

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turnaround time which allows for the production of the required cabin parts during line maintenance.

The EOS machine operates with a total build volume of 340 x 340 x 600mm. The modular and highly productive system enables the tool-free manufacture of serial components, spare parts, functional prototypes and models directly from CAD data.

The second machine is the BigRep ONE, one of the largest, serial-built industrial thermoplastic extrusion 3D printers. Bringing additive manufacturing to MRO, the ONE is designed for manufacturing large parts, jigs and fixtures as well as moulds – on site and on demand.

"Our 3D printers have established 3D printing and AM as an innovative, added-value technology in the aviation industry. They offer an unprecedented level of precision, quality and speed, and enable us to use the high-performance, innovative printing materials the aviation industry requires", said Martin Back, BigRep Managing Director.

"Together with Etihad Engineering, we will develop the full potential of AM. In the next phase, a BigRep PRO, the most advanced large-format FFF 3D printer will be installed." The facility was officially opened in a ceremony attended by His Excellency Ernst Peter Fischer, German Ambassador to the UAE in recognition of the relationship between the German companies EOS and BigRep and the UAE's Etihad Engineering. Etihad Engineering first received EASA approval to 3D print with filament technology in 2017 and was the first airline MRO in the world to certify, print and fly 3D printed cabin parts. The latest approval, received in October 2019 covers powder bed fusion 3D printing technology.

Etihad Engineering is recognised as a global leader in aircraft maintenance with a customer base spanning leading airlines and OEMs from South America to Europe, the Middle East and Asia

FAI Technik completes ADS-B and FANS installations on Bombardier Challenger 604s

FAI Technik GmbH, the expanding German MRO supplier and member of the FAI Aviation Group, has completed two FANS installations on two Bombardier Challenger 604s (D-AFAA and D-AFAG) during October/November. It has also just commenced a further installation, scheduled for completion by mid-December 2019.

Simultaneously, FAI Technik GmbH has received an EASA-STC for a Garmin ADS-B solution for a Bombardier Learjet 60, designed by FAI Engineering in collaboration with FAI's Part 21-Design Partner S4A, located in Madrid, Spain. With three Learjet 60 ADS-B modifications already completed, FAI Technik is now seeking to modify another three Learjet 60 models before year end. This will mean that FAI's entire Air Ambulance fleet, comprising six Learjet 60s, plus four Challenger 604s, will be ready for unrestricted Transatlantic flying by the end of this year.

Its six other European based Learjet 60s are scheduled for ADS-B modification in the first and second quarters of 2020, respectively, in time for the EASA mandate by June 2020

About FAI Technik GmbH



FAI Technik GmbH is a 100 % subsidiary of German GA-Operator FAI rent-a-jet AG. Operating as a full service FBO and MRO with a hangar floor space of 14,000 m² (150,700 sq.ft.), FAI Technik is licensed for base and line maintenance of the Learjet 60, Challenger 600-series and Bombardier Global Express 700-series, including modifications, aviation

upgrades, interior refurbishment and component services such as batteries and wheels. FAI's EASA part 145 licence is approved by the Cayman Islands and Bermuda, as well as the US FAA and Nigeria. FAI Technik is a distributor for Collins Aerospace, Gogo Business Aviation and GARMIN. About FAI Aviation Group



Flying Colours appoints Scott Meyer as Vice President and General Manager of U.S. facility.

Flying Colours Corp., the North American maintenance, repair, overhaul and completions business, has appointed Scott Meyer as Vice President and General Manager of its St. Louis, MO. facility with immediate effect.

Meyer steps into the role at a time of considerable growth and is responsible for managing day to day operations, designing strategies for business evolution, and exploring new expansion opportunities. He is initially focusing on the implementation, integration and refining of business processes to increase efficiencies across the U.S. facility, while ensuring FCC retains its reputation for delivering the highest standards.

With a background in project management, engineering and advanced composite materials Meyer brings technical expertise, combined with nearly 30 years of international aerospace and aviation management experience to the

expanding U.S. location. Having previously held the position of CEO at a fully integrated completion, MRO, services and warranty center for Bombardier, Boeing and Airbus aircraft, customers and colleagues will also benefit from his first-hand knowledge of the complexities of the VIP maintenance, completion and interior modifications sector.

"I know the position with Flying Colours Corp. presents an amazing opportunity and I am really excited to get started. The ambitious growth strategy will leverage all of my experience as we continue to develop and transform operations. Integration and reorganisation of Flying Colours Corp. workshops and hangars will optimize the expertise of our highly skilled team to deliver increased efficiencies, reduce cycle times and provide robust project budget control. I also want to strive to enhance the work-life balance of every team member. This is core to sustaining the

highest quality of work, paramount to exceeding our customer expectations and will foster further business growth potential," said Meyer.

Meyer will report directly to the company's President and CEO, John Gillespie who said: "Our team in St. Louis will welcome the guidance of someone as experienced as Scott. It is growing very quickly as the demand for our services has increased dramatically. As we continue to grow, we also need to ensure we maintain the high quality and standards we are known for. We needed someone with a pretty unique skill set to take the US facility to the next level and we believe Scott is that person. We are delighted to have him join us."

Scott holds a degree in Aeronautical and Aerospace engineering from Purdue University and has relocated to St. Louis from Indianapolis.

FAI Technik GmbH

FAI Aviation Group operates Germany's largest Bombardier business jet fleet, flying 25 of them. The fleet comprises six Global Express, one Challenger 850, five Challenger 604s, 12 Learjet 60s, together with one Premier 1A light jet and one King Air 350 turboprop.

FAI was proud to receive the Diamond Safety of Flight Award from the European Business Aviation Association (EBAA) in May 2018, marking the highest safety recognition awarded by EBAA to member companies operating business aircraft for 50 years or 100,000 hours without accident. In autumn 2018 FAI Aviation Group scooped "Germany's Best Airline" accolade in the 2018 Focus Money Awards. In October 2019 FAI's Air Ambulance Division was one of three finalists for the 2019 ITIJ industry award – Air Ambulance Company of the Year. During the Dubai Airshow last month FAI was honoured with an Aviation Annual Achievement Award, in recognition of its 30 years of air ambulance and special mission flying and a 10-year anniversary award from MEBAA, reflecting the fact that 20% of FAI's flying activity is now in the Middle East.



Photo Caption: Scott Meyer joins Flying Colours Corp. in St. Louis

About Flying Colours Corp: With facilities in Canada, the USA, & Singapore, global aviation services company Flying Colours Corp. brings more than 30 years of experience to every facet of its business, which includes green completions, interior refurbishment & modifications, heavy maintenance, exterior paint, special mission modifications,

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*Biomimicry: the design and production of materials, structures and systems inspired by nature

About Airbus

Airbus is a global leader in aeronautics, space and related services. In 2018 it generated revenues of € 64 billion and employed a workforce of around 134,000. Airbus offers the most comprehensive range of passenger airliners. Airbus is also a European leader providing tanker, combat, transport and mission aircraft, as well as one of the world's leading space companies. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions worldwide.

and avionics installations and upgrades.

Flying Colours specializes in all mid to large sized business aircraft, including the Bombardier Global and Challenger families, as well as Dassault Falcon, Embraer, Beechcraft/Hawker, Gulfstream and Textron models.

Flying Colours is an Authorized Service Facility for Bombardier and a Bombardier Preferred Completion Center.

The Air Charter Association makes significant progress in 2019.

The Air Charter Association is holding its final Council meeting of 2019 on December 11th. This will be a time to reflect on the major steps forward the Association has made this year; the year of its 70th anniversary.

One of the most significant developments is the name change from the Baltic Air Charter Association to The Air Charter Association. The successful rebranding took place earlier this year with the aim of becoming a truly international organisation for air charter companies and their associated partners.

A key issue of 2019 has been illegal charter flights, brought into sharp focus with the tragic consequences of the flight for Emiliano Sala and the disappearance of his aircraft enroute to Cardiff. The Association has been very proactive in recent months in campaigning to stop the practice of illegal charters and can rightly claim that awareness of the issue has been raised significantly, thanks to the diligent work of CEO Dave Edwards and the Council.

The Air Charter Association has always been a great believer in ensuring that members have the best opportunities to meet and network together, and ACE 19 in September proved to be the perfect occasion for this, with an action packed one-day event. More than 1,100 visitors attended the expo which

delivered a series of presentations of great interest to delegates alongside a busy array of booth exhibits and excellent static display, with more than 20 aircraft. Yet another fantastic achievement for the Association during this year.

There were plenty of other opportunities for members and their guests to network, including two record breaking lunches in terms of attendance with its Spring Lunch and Autumn Awards Lunch. Another event, unique for 2019, was a 70th anniversary celebration for the Association which took place in London on 4th July. There was also our annual and extremely popular networking reception at Mr Pickwick in Geneva on the evening of Day 1 of EBACE.

2019 saw the exciting launch of the Air Charter Association's Individual Broker Qualification training program and we were delighted to see that Level 1 resulted in a pass rate of 77%, with 13% achieving Distinction level.

The Air Charter Association has been supporting aviation charity fly2help for the last two years and has just confirmed it will continue to do so for a third year, in 2020. The Association has raised the highest ever amount for charity, for two consecutive years, for fly2help and so this



was an easy decision to make. Funds raised by members have enabled the charity to provide a greater number of Air Smiles Days for children and adults living in difficult or life limiting conditions, as well as additional Aim High Weeks; week long skills advisory programmes that help young people learn about the different pathways into a career in aviation and aerospace.

Nick Weston, who became Chairman of the Association earlier in the year summed up his first months in office by saying "Looking back on 2019 it is staggering to see how much we have achieved this year. I would like to thank all those people who have contributed to making 2019 such an outstanding and successful year for the Association. However, we will not rest on our laurels and are already working on our strategy to ensure we can deliver even greater value, representation and assistance for our members and the

RETURNJET CONFIRMED AS THE WORLD'S LARGEST FREE PLATFORM FOR CHARTER OPERATORS & BROKERS

PLATFORM'S NEW SOLUTIONS INCLUDE A BROKERS APP, FOR MOBILE United Kingdom, November 2019 - Multi-award winning Private Jet booking platform, Returnjet.com is responding very firmly to the current market trends by focusing on being the market leader in this sector and ensuring that brokers and operators have a free choice in this highly competitive market. Returnjet is now the world's largest platform as it has more operators registered on its site than any of its competitors; Returnjet.com now offers over 10,000 aircraft.

There are no broker/operator fees or charges on Returnjet and the company sustains its revenue by FBO advertising and broker package enhancements, including a white-labelled API search

widget and new Mobile Broker app, which is available on both IOS and Android. Returnjet, now approaching its 9th year in operation, has captured market demand by ensuring its multi-million dollar platform is the world's finest and most user-friendly air charter search and booking platform. Returnjet has been awarded four Global Platform Awards in 2019 in categories such as, 'Best Professional Charter Search Platform' and 'Best Private Jet Booking Portal'. Emma Logan, Sales & Marketing Director of Returnjet.com says: "Continuous price increases in the market has seen a rapid movement of brokers and operators to the Returnjet platform as both sectors have been hit with an escalation of

subscription fees from other providers. Returnjet is completely free for operators to market their fleets on a worldwide basis and for brokers to manage their flight searches and bookings using our content management system. The system offers enhanced specialised tools from Empty Leg monitors to PDF generated quotes and the option to send quotes directly to Marketplace, to ensure the broker receives the best possible price for each booking. Returnjet has a 'Returnchat' tool, enabling brokers and operators to communicate directly through the platform. 2019 has specifically seen a rapid growth from the North American market, with over half of registered users being based in the US."



Ontario Helping Kids Stay Active and Healthy

Province invests in Boys and Girls Club after-school program Ontario's government is helping keep kids healthy and active in the nation's capital by providing \$260,000 to the Boys and Girls Club of Ottawa.

Lisa MacLeod, Minister of Heritage, Sport, Tourism and Culture Industries, was joined by Carleton MPP Goldie Ghamari and Ottawa West—Nepean MPP Jeremy Roberts at the Tomlinson Family Foundation Clubhouse to announce that Ontario is providing funding to the Boys and Girls Club of Ottawa to expand their after-school program for school-aged children and youth.

"Participating in high-quality activities helps kids improve their grades and boosts their self-esteem," said Minister MacLeod. "Ontario is pleased to support the Boys and Girls Club of Ottawa to provide no-cost, fun, supervised, and engaging activities to kids living in high-need neighbourhoods during the most vulnerable hours of the day."

"This investment provides thousands of at-risk children and youth with a safe and supportive place to go during the most vulnerable hours of the day," said Stephen Beckta, Board Chair of the Boys and Girls Club of Ottawa. "It also provides free purposeful after-school programs that enable young people to follow their dreams and reach their full

potential as productive, caring and responsible young adults."

With this investment, the Boys and Girls Club will be able to expand their physical activity and life skill development programs, including leadership and social skills, aquatics, cooking clubs and creative arts.

"This will make a significant difference for the children and youth who participate in our after-school programs," said Colleen Mooney, Executive Director of the Boys and Girls Club of Ottawa. "Our programs provide young people with the opportunity to explore their interests, develop their strengths, and realize positive outcomes in physical activity, healthy eating, health and wellness and much more. These programs are critical because they keep kids healthy and active, and mitigate the risk of unhealthy behaviours."

"This is great news for children and youth across the national capital region. Child and youth after-school programs offer a healthy and positive way for them to discover and achieve their dreams and grow up to be healthy, successful, and active participants in society," said MPP Ghamari.

"It is great to see this kind of investment in an organization that does so much for our community," said MPP Roberts. "From seeing their work in my riding, I know how much of a positive impact these programs can have for families."

Ontario Opening Cannabis Retail Market

Province helping build safe and convenient retail system to combat illegal market
TORONTO — The Government of Ontario is taking steps to move to an open market for retail cannabis stores beginning in January 2020. This will provide consumers with more choice and convenience and a safe, reliable supply of cannabis. "In response to the federal government's decision to legalize cannabis, our government is determined to open the cannabis market as responsibly as possible," said Attorney General Doug Downey. "We have said all along that opening more legal stores is the most effective way to combat the illicit market, protect our kids and keep our communities safe. That is our number one priority." Removing the temporary cap on the number of private cannabis stores in the province

and eliminating pre-qualification requirements for prospective retailers are some of the key changes the government has made to cannabis regulations. Other amendments include:

- Increasing the ability of licensed producers to participate in the retail market and allowing them to open a store at one of their facilities. These changes enable more capital, experience and capacity to enter the market and will help more legal stores open faster.
- Phasing in limits on the number of authorized stores a licence holder can have, to ensure fair access for retailers while creating medium and long-term market certainty.
- Enabling retailers to sell additional cannabis-related items such as cannabis-related magazines and cookbooks. The Alcohol and Gaming

Commission of Ontario (AGCO) will begin accepting operator licence applications from prospective retailers on January 6, 2020, followed by store authorization applications on March 2, 2020. Store authorizations from this open application process are expected to be issued beginning in April, at an initial rate of approximately 20 per month. The province continues to have strict rules for private cannabis stores to help keep kids safe and ensure retailers behave with integrity. These include regulations that deny licences to anyone with certain cannabis-related offences or any association with organized crime. Regulations also require licence holders, cannabis retail managers and employees to complete approved training.

Windsor-Tecumseh." Over the past several weeks, the Ontario Government has many Legislative accomplishments, including: Passed Bill 116, the Foundations for Promoting and Protecting Mental Health and Addictions Services Act which, if assented to by the Lieutenant Governor, will establish a Mental Health and Addictions Centre of Excellence within Ontario Health and support the province's participation in a national class action lawsuit against more than 40 opioid manufacturers and wholesalers. Passed Bill 132, the Better for People, Smarter for Business Act which will simplify and modernize regulations while protecting health and safety. Passed Bill 136, the Provincial Animal Welfare Services Act, which implements the strongest penalties in Canada for people who violate animal welfare laws while enhancing oversight and accountability. Passed Bill 138, the Fall Economic Statement, A Plan to Build Ontario Together Act, which delivered on the government's commitment to cut Ontario's small business tax rate by 8.7 per cent and helped reduce the cost of living in northern Ontario by cutting the aviation fuel tax. Passed Bill 124, the Protecting a Sustainable Public Sector for Future Generations Act. Introduced the Trust in Real Estate Services Act which has now passed second reading. This bill if passed, would increase consumer confidence, enhance standards for real estate professionals and brokerages and provide additional flexibility to keep pace with a modern marketplace. Introduced and began debate on the Security from Trespass and Protecting Food Safety Act which, if passed, will

better protect our hardworking farmers, their families, their employees and their farm animals by addressing unique risks associated with on-farm trespass. Introduced the Rebuilding Consumer Confidence Act, which, if passed would overhaul the Ontario new home warranties and protection program, reforming Tarion Warranty Corporation, making it consumer-focused. Introduced the Smarter and Stronger Justice Act which, if passed will modernize and improve how legal aid services are delivered, class actions are handled, and how court processes are administered. This bill also paves the way to allow identities and legal documents to be verified online, making life easier for the people of Ontario. . Successfully modernized the rules of the Legislative Assembly of Ontario to enhance debate, empower independent Members, and allow the accommodation and full participation of Members of Provincial Parliament with disabilities. Worked across party lines to advance two Private Members' Bills - Bill 6, the Poet Laureate of Ontario Act, sponsored by NDP MPP Percy Hatfield and Bill 123, co-sponsored by PC MPP Lorne Coe and Green Party Leader Mike Schreiner, which would create a fine for drivers who block parking spaces that are reserved for electric vehicle charging. "Our priorities this legislative session have been to restore trust and accountability in government, to reduce red tape and regulatory burdens for our job creators, and to build safer communities," added Minister Calandra. "While there is still much work to be done, I am very pleased with the progress that we have made and the cross-partisan relationships we continue to build."

Canada Expo 2020 Dubai partners with the National Film Board of Canada to showcase Canada's creative industries

Canada Expo 2020 Dubai has partnered with the National Film Board of Canada (NFB) to commission a major installation for the cultural program and visitor experience at the Canada Pavilion in Dubai. This partnership with Canada's award-winning public producer will highlight Canada's diverse and innovative creative industries. NFB will work in collaboration with KANVA Architecture, Original Concept, Creative Art Direction & Production Design, independent artist Étienne Paquette, Multimedia Design & Art Direction, and Creos Experts-Conseils, Production Direction to create the installation. The artistic installation TRACES will be featured in the Canada Pavilion on the Expo 2020 Dubai site from October 20, 2020 to April 10, 2021. Developed around the idea of the imminent disappearance of our

landscapes and its wildlife, this work raises awareness about the alteration of our ecosystems caused by climate change. The immersive and interactive installation will then transform into a legacy piece, travelling the world on a five-year international exhibition tour under the responsibility of the NFB. Founded in 1939, the NFB is one of the world's great creative laboratories and a leader in gender equity in film and digital media production. Displaying their work at Expo 2020 Dubai will reinforce the diversity and vitality of our culture and bolster international business objectives. Quotes "The National Film Board of Canada is one of Canada's leading contributors to its creative industries and has been involved in several International Expositions, from Montréal in 1967 to

Shanghai in 2010. We are pleased to collaborate with them to deliver a memorable work of art that will promote cultural diplomacy and showcase Canadian creative talent and expertise abroad." - Veronica Silva, Interim Commissioner General for Canada at Expo 2020 Dubai "The National Film Board of Canada stands out for its creative collaborations with artists and technicians throughout the country. It produces documentaries, auteur animation, interactive narratives, and participatory experiences that receive millions of views every year, inspiring conversations, learning, and discovery. At Expo 2020 Dubai, we are continuing our tradition of boldness and innovation, as demonstrated through decades of showcasing homegrown talent and works at major international events."- Claude Joli-Coeur, Government Film

Building Ontario Together

Legislature Adjourns after Productive and Collaborative Session
TORONTO — After a successful fall session, the Ontario Legislature will be adjourning until the new year. Since October, the Government of Ontario has worked collaboratively with

Members of all parties to more effectively and efficiently deliver on its plan for the people of Ontario. "This has been an incredibly productive legislative session," said Minister Paul Calandra, the Government House Leader. "We have worked across the aisle on

initiatives such as the Fall Economic Statement, the Provincial Animal Welfare Services Act, the Trust in Real Estate Services Act, the modernization of the rules and procedures of the Legislature, and the Poet Laureate of Ontario Act, sponsored by Percy Hatfield, MPP for

New Agreement Stemming from Trade Mission Creates Technology Sector Opportunities Today, Vic Fedeli, Ontario's Minister of Economic Development, Job Creation and Trade, and India's National Association of Software and Services Companies (NASSCOM) signed a Memorandum of Understanding (MOU) that will increase economic opportunities for businesses

and create jobs in the innovation and technology sectors. The signing of this agreement is a direct result of meetings Minister Fedeli had with NASSCOM during the successful Ontario trade mission to India he led last month. This formal agreement will promote technology and technology-based Foreign Direct Investment (FDI), enhance global competitiveness more pg 7

Ontario Strengthens Trade and Investment with India

From pg 6 and support collaborative research and development between Ontario and India. In addition to today's signing, the trade mission's results also include: VVDN Technologies announcing their new facility in the Kitchener-Waterloo area, that will create 200-plus engineering jobs, after months of engagement with the province. Seneca College signing MOUs with the Thakur Institute of Management Studies and Research (TIMSR), the National Institute of Financial Management (NIFM), GD Goenka University and the Institute of Secretariat Training and Management. Advancement of a formal partnership with the State of Karnataka — India's leader in information technologies — that would provide Ontario with a competitive advantage to access this market and develop opportunities for increased trade, investment and partnership. Ontario is home to one of North America's largest innovative technology clusters. The province is well-positioned to seize opportunities for greater collaboration with India,

which is on track to become one of the largest technology markets in the world. "In an increasingly competitive and constantly changing global economy, the provinces have to take a leadership role to diversify trading partners to ensure our businesses have access to the world's markets," said Minister Fedeli. "Our government is moving at the speed of business to attract new partners like NASSCOM to make Ontario open for business, open for jobs and open for trade and investment in strategic sectors like innovation and technology." NASSCOM is currently leading a delegation of 21 companies from India to Ontario to foster understanding of Ontario's successful technology ecosystem and learn how to establish operations within the province with confidence. It is the largest not-for-profit industry association in India that represents the country's US\$180 billion Information Technology (IT) and Business Process Management (BPM) industries with a membership of more than 2,200 Indian businesses. This MOU will give Ontario businesses a

competitive advantage within the rapidly growing Indian market. **QUICK FACTS** There is \$3.2 billion in two-way trade between Ontario and India — nine per cent of Canadian exports to India are from Ontario. Ontario is one of North America's largest technology clusters — with over 20,000 firms and about 300,000 highly qualified technology professionals. In a recent Global Trends analysis, Ontario was named the #1 jurisdiction in North America for job creation resulting from FDI over the past year. About 20 Ontario companies currently have operations in India. Over 50 Indian companies across all sectors have operations and investments in Ontario. Ontario maintains Trade and Investment Offices in New Delhi and Mumbai to facilitate investment deals, support Ontario small- and medium-sized enterprises (SMEs) expand their export capacity and promote Ontario's open for business mandate.

a physician, nurse practitioner, or coroner who completes the Medical Certificate of Death with the cause of death information. The absence of remains in circumstances of peril does not allow for this process to be followed. The amendments to Regulation 1094 under the Vital Statistics Act will allow for a court order declaring an individual has died (Declaration of Death) to be used, along with a Statement of Death, to register a death where the courts have determined the deceased disappeared in circumstances of peril, and there are no

physical remains. Ontario's amendments align with several provinces, including Alberta, British Columbia and Saskatchewan, where documents equivalent to the Declaration of Death and Statement of Death are required to register a death when the deceased has disappeared in circumstances of peril and no remains have been found. If passed, the Smarter and Stronger Justice Act would update more than 20 outdated laws and simplify complex processes so justice works better for Ontarians.

Ontario Amending Death Registration Regulations

This will Offer Relief to Families in Distressing Situation **TORONTO** - The Ontario government is amending the death registration process to ease the burden for families when faced with registering the death of a loved one in the absence of their remains. The regulatory amendment was announced earlier this week when Attorney General Doug Downey introduced the Smarter and Stronger Justice Act. This was the situation for the family of Laura Babcock. In July 2017, an Ontario jury heard sufficient evidence to find Laura Babcock had been murdered, even though her remains were never found. Ms. Babcock's parents faced challenges to register her death on this basis, further contributing to the family's grief. "Losing a loved one is devastating, and my heart goes out to the Babcock family in the face of such an awful tragedy," said Premier Doug Ford. "This is a straightforward way for our government to ease the burden on grieving families and ensure they never

have to face the same difficult process as this family did." The Ministry of Government and Consumer Services, along with the Ministry of the Attorney General, explored changes to death registration requirements that would make the process less burdensome to the victim's family in these cases, while also maintaining the integrity of the death registration process. The amendment under the Vital Statistics Act will provide a simpler and faster method for families to get the closure that comes with a death certificate in tragic circumstances where there are no remains. This change will provide tools to assist in facilitating the registration of death where no physical remains are recovered. Court staff will also be provided with additional direction to ensure families have the necessary support in these very difficult situations. "I extend my deepest sympathies to the Babcock family," said Lisa Thompson, Minister of Government and Consumer Services. "We are making changes to simplify the documentation that can be

accepted to register a death in these devastating situations." "We want to ensure that in the future, the death registration process is less burdensome for families who experience a similar tragedy" said Attorney General Doug Downey. "Families in this situation are grief-stricken and should not have to deal with the difficult process imposed by the previous system." Once a death is registered in Ontario, information about the deceased is sent to various provincial and federal stakeholders who use this information to update their records accordingly. A delay in registering a death means correspondence may continue to be issued to the deceased. "I express my heartfelt condolences to the Babcock family," said Kinga Surma, MPP for Etobicoke Centre. "I hope these changes will bring closure to this family and bring relief to those who have experienced the loss of a loved one."

QUICK FACTS

In most cases, the remains of the deceased are examined by

Helping Ontario Farmers Improve the Environment

New application intake will support measures to benefit Lake Erie **TORONTO** - As part of their commitment to protecting our environment, the governments of Canada and Ontario will commit further funding support to help farmers make their operations more environmentally sustainable to improve water quality in the Lake Erie and Lake St. Clair watersheds. Beginning January 15, 2020, applications will be accepted for a new intake of cost-share funding under the Lake Erie Agriculture Demonstrating Sustainability (LEADS) initiative. Funded through the Canadian Agricultural Partnership (the Partnership), the projects LEADS supports in 2020 will build on many previous investments by farmers and the governments to improve the sustainability of farming practices around Lake Erie and reduce phosphorus entering the connecting waterways. Eligible applications will be received and assessed on a continuous basis, while funding is available. "Canadian farmers are responsible stewards of the land, and our Government is working side-by-side with them to improve soil and water quality, and fight climate change," said the Honourable Marie-Claude Bibeau, federal Minister of Agriculture and Agri-Food. "The LEADS initiative is a critical next step in our collective effort to ensure the sustainability of the Lake Erie water basin." "We're pleased to support our farmers in their careful stewardship of the land and help them make their operations even more environmentally sustainable,"

said the Honourable Ernie Hardeman, Ontario Minister of Agriculture, Food and Rural Affairs. "Our government is committed to working with farmers to build Ontario together, including protecting water quality in the Lake Erie watershed." Examples of projects eligible for support under LEADS include: Modifying equipment to improve management of agricultural nutrients and to reduce soil compaction; Planting overwintering cover crops to improve soil health and reduce soil erosion losses; Planting vegetation and trees to provide a buffer between agricultural operations and waterways; and Retiring environmentally fragile lands from agricultural production and planting permanent vegetative cover to reduce the loss of soil and nutrients from these lands. Since June 2018, both the federal and provincial governments have committed cost-share support to approximately 2,500 projects through the Partnership to help eligible Ontario farmers, processors, businesses and sector organizations innovate and grow.

QUICK FACTS

The LEADS initiative is available to farmers in the Lake Erie and Lake St. Clair watershed areas to support their actions to reduce the risk of nutrient loss and to improve farmland soil health. Since 2018, more than 560 projects have been approved under the regionally targeted LEADS initiative, with \$5.5 million committed through the Partnership to support completion of these on-farm

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improvement projects. LEADS is delivered by the Ontario Soil and Crop Improvement Association (OSCIA). Contact the OSCIA about LEADS at 1-800-265-9751 or LEADS@ontariosoilcrop.org. In addition to LEADS, OSCIA also delivers province-wide cost-share funding under the Partnership for farmers and other businesses (plant

health). The next application intake for farmers and other businesses (plant health) is from January 8 to 29, 2020. Program details, including how to apply, program guides, and application forms can be found on OSCIA's website. LEADS supports the Canada-Ontario Lake Erie Action Plan and aligns with the Made-in-Ontario Environmental Plan. Lake Erie is the most shallow

and biologically productive of the Great Lakes, making it more susceptible to harmful blue-green and nuisance algal blooms. The Canadian Agricultural Partnership is a five-year, \$3-billion commitment by Canada's federal, provincial and territorial governments that supports Canada's agri-food and agri-products sectors.

"We are grateful that the Ontario government recognizes the need to fund and support public safety here in Waterloo Region," said Bryan Larkin, Chief of Police for the Waterloo Regional Police Service. "This funding will allow us to continue combating violent crime in our community and allow us to ensure the individuals responsible are brought to justice."

"Crime, and especially gun and gang violence, knows no geographical boundaries," said Jones. "That's why it is so important that we continue putting resources directly into the hands of police services across the province. They are the experts in maintaining public safety and our primary partners in keeping Ontario

communities safe." This investment builds on the \$105.4 million both the provincial and federal governments have invested to date to combat gun and gang violence across the province through the Ontario Guns, Gangs and Violence Reduction Strategy. QUICK FACTS Police services will be required to report annually on the outcomes of their initiatives, such as an increase in support for front-line officers and/or an increase in community safety and well-being, for both the local and provincial priorities funding streams of the CSP grant program. The grant funding will help police services pay for personnel, training, equipment, engagement and education as well as research and analysis

Promoting Innovative Ways to Own a Home in Ontario

Province Releases Guide to Co-owning a home Port Perry — The Ontario government is taking steps to help people find homes that meet their needs and their budget by providing resources to support different ways of owning a home. Co-owning a home is the fourth in a series of innovative consumer guides that have been released as part of More Homes, More Choice: Ontario's Housing Supply Action Plan.

"Solving Ontario's housing crisis is going to take new and innovative ideas," said Steve Clark, Minister of Municipal Affairs and Housing. "I want to thank Durham MPP Lindsey Park for her leadership that lead to the development of this guide. It will add further clarity to co-ownership and is another way our government is creating more choice for Ontarians to find housing that meets their needs."

Co-ownership makes housing more affordable and gives people more choices, like purchasing a larger home. For people who want to buy and share a home, the guide

contains practical information on the types of co-ownership, financing and insurance considerations, potential legal and regulatory requirements, plus things to consider like upkeep and shared responsibilities.

"We need to start a conversation on different housing models that make home ownership more affordable — this was one of my goals when I put forward my private members' bill earlier this year, the Golden Girls Act, 2019," said MPP Park. "Repurposing existing housing infrastructure and promoting co-ownership will create more options for more Ontarians, young and old."

"Thank you to the province for recognizing the importance of co-home ownership through this new guide," said Bobbie Drew, Mayor of Scugog. "Scugog has the Port Perry Golden Girls to thank as they are a shining example of the success of this model and along with their advocacy work, their alternative housing choice has been further

recognized through this innovative housing guide. This guide will help unlock the possibility of homeownership for many people who may not be able to afford to enter the housing market on their own or for those looking for a housing solution that combats social isolation and provides a sense of community. It is a triumphant achievement." QUICK FACTS Co-ownership is when two or more people own and live in a home together. Co-owners may share living spaces like kitchens and living rooms or occupy separate units within the house.

There are different ways to co-own a home. A group of individuals can co-own the house outright or co-owners can use a corporation model. Ontario's housing innovation guide series includes adding a secondary suite, information on life leases, and advice on buying or building a tiny home. All four guides can be found at

Ontario.ca/HousingInnovation

Investing in Community Safety Across the Province

New grant program to support police services and local priorities

CAMBRIDGE — The Ontario government is providing police services across the province with the resources they need to combat crime and keep communities safe by investing \$195 million through the province's new Community Safety and Policing (CSP) Grant program over the next three years.

Through the local priorities funding stream, 89 police services boards will be allocated a total of \$181 million to address issues that were identified by their communities as local areas of focus. These include

collaboration between the police and community organizations to help individuals suffering from mental health issues and addictions (e.g., mobile crisis response teams), as well as programs to combat impaired driving, property crime and other public safety concerns. In addition, approximately \$14 million will be allocated to 18 police services boards under the provincial priorities funding stream to address gun and gang violence, sexual violence and harassment, and human trafficking.

"Our police services and their partners know best what they need to combat crime in their communities," said Sylvia

Jones, Solicitor General. "The investment we are making today will help deploy additional frontline officers and take action where and when it is needed most."

Of the \$195 million investment, approximately \$8.5 million will help Waterloo Regional Police Service expand its Community Oriented Response and Enforcement Teams and set up a new team under its Gang Intelligence and Enforcement Initiative. These teams will play a crucial role in strengthening community safety in the Waterloo Region and in ramping up the fight against gun and gang violence.

Ontario Legislature passes the Better for People, Smarter for Business Act

Another big step making life easier for people and businesses by removing regulatory barriers to job creation

TORONTO — Today, the Ontario Legislature officially passed the Better for People, Smarter for Business Act, 2019. The Act is part of the government's signature package to address red tape and modernize regulations to make life easier for people and business. The legislation will lower the cost of doing business by making it simpler and more cost-effective to comply with regulations — leading to more jobs, higher wages and more opportunities for hard-working families.

"Many regulations are in place for good reasons, like those that protect health, safety and the environment," said Sarkaria. "But at the same time, decades of government regulation have resulted in rules that are duplicative, outdated or unclear, causing businesses to spend time and money complying with rules that simply could be better. We're ensuring that Ontario's regulations are effective, targeted, clear and focused — while maintaining Ontario's high standards." The broader package includes consultations on how to help food banks and

community organizations with new, clarified regulations. This would allow them to focus on serving the most vulnerable among us. Other proposals would allow restaurants to decide whether or not to permit dogs on their patios, significantly increase the number of penalties for environmental violations and ensure that Ontarians are protected from drug shortages.

The Better for People, Smarter for Business Act supports various business sectors including agriculture, trucking, construction, forestry and mining. It streamlines and consolidates rules and requirements for quarries, farming and waste management. It also creates a one-stop shop for trucking safety and emissions inspections and hydroelectric dam approvals.

"We heard from families and businesses that Ontario's regulatory burden is weighing them down," said Sarkaria. "This legislation will provide direct benefits to people in their everyday lives, while also improving Ontario's investment climate, restoring our competitive advantage, and helping reignite the economic growth that made Ontario the economic engine of Canada."